

technical salesman

IMATTEC

Tätigkeitsfeld: Ingenieure und technische Berufe
Berufserfahrung: 1 Jahr(e)
Karrierestufe: Berufseinsteiger
Arbeitszeit: Vollzeit
Land: Frankreich
Ort: TOURCOING CEDEX
Zu besetzen ab: Januar 2022
Bildungsabschluss: Magister

Firmenbeschreibung

Activity : Development and Manufacture of Taylor-made Advanced Technical Textiles (fibres, yarns, fabrics...).

Area of application : Industry, Transport, Sport & Leisure, Protection equipments, Defense, Smart textiles...

Examples of application : Filtration, Conveying belts, Gloves, Heating structures (clothes and seats...), Conductives yarns, Working suit, Insulating and Fire-blocker (firemen, transports...), Glass industry accessories, Low friction composites ("self lubricated"), Virology, Low temperature textiles, ...

Themes : usually more than one by project

- Mechanical : Cut, Abrasion, Impact, Mechanical strains, Vibration, Flex fatigue,
- Thermal : high & low (cryogenic) Temperature, Insulation, Blocker, Smoke generation, Toxicity,
- Chemical : Chemical proof, Stability,
- Smart : Heating, Static electricity, Conductive, Sensor,
- Visual effects : Photoluminescent, Retro reflective, Dyeing

Raw Materials example : Stainless Steel, Vectran, Aramids, IMAT'Fire, PTFE, PBO, PVA...

Technologies : Stretch breaking, Cutting, Blending, Spinning, Twisting, Covering, Winding, Dyeing, Finishing, Weaving, Knitting, Nonwoven, Laboratory controls (physical et chemical tests)...

Possibilities of developments : Fibres, Slivers, Yarns, Threads, Ropes, Cables, Cords, Fabrics

Aufgaben

New prospects sourcing

Customer portfolio development

Growth in sales firstly on our existing ranges of product and secondly on new products development

Fachliche Anforderungen

Graduated from a business school

Fluent English

Rigor / Autonomy / Involvement / Mobility (fair, customer meetings...) in France and abroad

Good communication and interpersonal skills / public-speaking confidence

Knowledges or a work experience in textile is an advantage

Ansprechpartner

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Wir sind Aussteller auf der

